

March 13, 2017

S&K Aerospace, LLC (SKA) was recently awarded the US Air Force, 10-year ordering period, \$4.2B Parts and Repair Ordering System (PROS) contract (FA8630-17-D-5030) to support over 100 foreign military sales (FMS) customers to fulfill both standard and non-standard procurement and repairs. This contract is the sixth generation of the PROS effort, more commonly referred to as PROS V and we anticipate a transition from PROS IV in the next few weeks. The purpose of this letter is to provide all interested vendors advance notification of changes to the PROS acquisition approach.

Specifically, SKA as a standard practice will not negotiate individual or separate Terms and Conditions (T&Cs). In order to directly support the PROS V customer requirements, all suppliers must agree to the SKA standard PROS V T&Cs. Additionally, all quotes/proposals/bids must be submitted through the PROS Vendor Interface Portal (VIP). This change in our business practices will greatly streamline the acquisition process and allow expedited support of the short procurement lead-time objectives.

PROS V vendor registration will open soon and all interested vendors must complete a new registration survey regardless of previous PROS participation. This survey will provide important information concerning your company's services and qualifications, as well as, additional insights on the PROS acquisition approach. A link to the new PROS V website will be available from the current PROS IV website once registration is open.

SKA thanks you for your interest in the PROS Program and we are excited to begin the transition from PROS IV to PROS V contract execution. We look forward to building successful, long-term relationships with our quality vendors and jointly providing critical procurement support to our customers.

Respectfully,



John Sims, Jr.  
Vice President, Operations  
S&K Aerospace, LLC